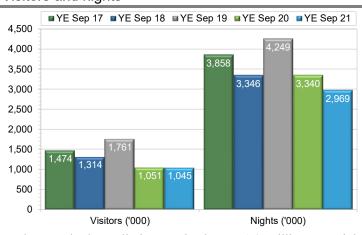


Visitors and nights

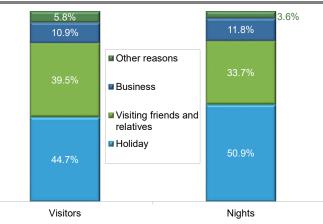


Geelong and The Bellarine received over 1.0 million overnight visitors - down by 0.6% on YE Sep 20. Visitors spent nearly 3.0 million nights in the region - down by 11.1% on YE Sep 20.

Market share

The region received 7.6% of visitors and 6.9% of nights in regional Victoria. Compared to YE Sep 20, the share of visitors was down by 1.3% pts and the share of nights was down by 1.9% pts.

Purpose of visit



'Holiday' (44.7%) was the largest purpose for **visitors** to the region. 'Visiting friends and relatives (VFR)' (39.5%) was the 2nd largest purpose, followed by 'business' (10.9%). Compared to YE Sep 20, 'holiday' was up by 8.1%pts whilst 'VFR' was down by 5.8% pts.

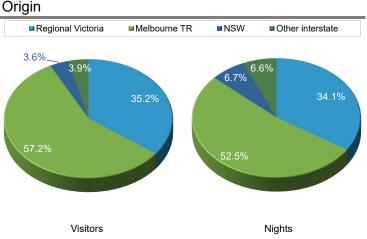
'Holiday' (50.9%) was the largest purpose in terms of **nights** in the region. 'VFR' (33.7%) was the 2^{nd} largest purpose, followed by 'business' (11.8%). Compared to YE Sep 20, 'holiday' was up by 11.9%pts whilst 'education' was down by 8.6% pts.

Accommodation

'Friends or relatives property' (46.8%) was the most popular accommodation type used for **nights** in the region. 'Caravan park or commercial camping ground' (14.1%) was the 2^{nd} most popular, followed by 'standard hotel or motor inn, below 4 star' (10.4%) and 'own property' (10.0%).

All transport

'Private vehicle or company car' (90.0%) was the most popular transport used by visitors to the region. 'Railway' (4.3%) was the 2^{nd} most popular transport used, followed by 'aircraft' (3.4%).



The region received 57.2% of visitors and 52.5% of nights from **Melbourne tourism region**. Compared to YE Sep 20, visitors from Melbourne tourism region were up by 1.9% and nights were down by 10.2%.

Regional Victoria contributed 35.2% of visitors and 34.1% of nights in the region. Compared to YE Sep 20, visitors from regional Victoria were up by 14.3% and nights were down by 5.2%.

Interstate contributed 7.5% of visitors and 13.3% of nights in the region. Compared to YE Sep 20, visitors from interstate were down by 44.5%.

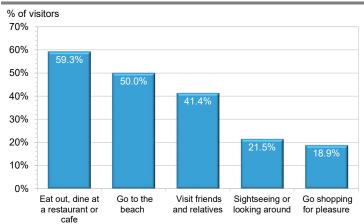
Length of stay

Visitors stayed on average 2.8 nights in the region - down by 0.3 nights on YE Sep 20.

Age

'25 to 34 years' (21.6%) was the biggest age group of visitors to the region. '35 to 44 years' (16.5%) was the 2nd biggest age group, followed by '55 to 64 years' (16.4%).

Activities



'Eat out, dine at a restaurant or cafe' (59.3%) was the most popular activity undertaken by visitors to the region.

Expenditure (2)

Overnight visitors spent \$457 million in Geelong and The Bellarine - up by 3.0% on YE Sep 20. On average, visitors spent \$154 per night in the region - up by 15.8% on YE Sep 20.

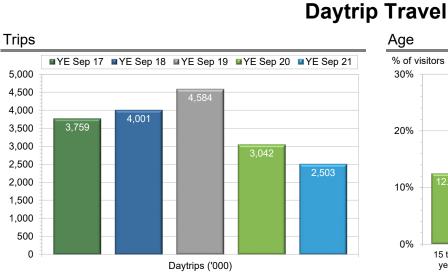
(2) Sources: NVS and Regional Expenditure Model, YE Sep 21, TRA.

Geelong and The Bellarine includes: Greater Geelong, The Bellarine, Queenscliffe, Bannockburn, and Golden Plains - South.

(1) Source: National Visitor Survey (NVS), YE Sep 21, Tourism Research Australia (TRA) – unless otherwise specified

Overnight travel



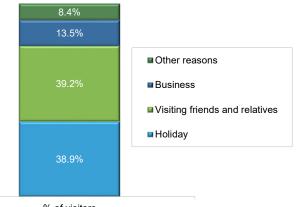


Geelong and The Bellarine received over 2.5 million domestic daytrip visitors - down by 17.7% on YE Sep 20.

Market share

The region received 9.8% of daytrips to regional Victoria. Compared to YE Sep 20, the share down by 1.6% pts.

Main purpose of trip



% of visitors

'Visiting friends and relatives (VFR)' (39.2%) was the largest purpose for visitors to the region. 'Holiday' (38.9%) was the 2^{nd} largest purpose, followed by 'business' (13.5%). Compared to YE Sep 20, 'VFR' was up by 11.1% pts, whilst 'holiday' was down by 4.4% pts.

Activities

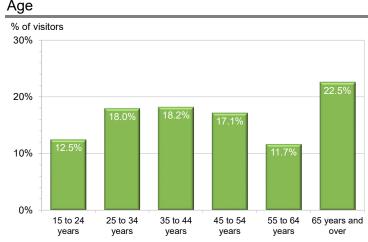
'Eat out, dine at a restaurant or cafe' (40.0%) was the most popular activity undertaken by visitors to the region. 'Visit friends and relatives' (37.5%) was the 2^{nd} most popular activity undertaken, followed by 'go to the beach' (20.2%) and 'sightseeing or looking around' (12.8%).

Transport

'Private vehicle or company car' (96.8%) was the most popular transport used by visitors to the region. 'Railway' (1.9%) was the 2nd most popular transport used.

Month travelled

January (14.6%) was the most popular month for a daytrip to the region. March (13.8%) was the 2^{nd} most popular month to travel, followed by December (12.7%).



'65 years and over' (22.5%) was the biggest age group of visitors to the region. '35 to 44 years' (18.2%) was the 2nd biggest age group, followed by '25 to 34 years' (18.0%).

Lifecycle

'Parent with youngest child aged under 15' (22.4%) was the largest lifecycle group of visitors to the region. 'Young or midlife single' (20.0%) was the 2^{nd} largest lifecycle group, followed by 'older non-working' (18.9%).

Origin

Melbourne tourism region (65.3%) was the region's largest source market. Geelong and The Bellarine tourism region (9.3%) was the 2^{nd} largest source market, followed by Great Ocean Road tourism region (8.2%). Regional Victoria contributed (34.7%) of all daytrip visitors to the region.

Expenditure (2)

Daytrip visitors spent \$201 million in Geelong and The Bellarine - down by 30.0% on YE Sep 20. On average, visitors spent \$80 per trip to the region - down by 14.9% on YE Sep 20.

(2) Sources: NVS and Regional Expenditure Model, YE Sep 21, TRA.

Total domestic travel

Visitors, nights and spend

	YE Sep	YE Sep	YE Sep	YE Sep	YE Sep	Change on last
Domestic visitors (million)	17	18	19	20	21	year
Overnight visitors	1.5	1.3	1.8	1.1	1.0	-0.6%
Daytrip visitors	3.8	4.0	4.6	3.0	2.5	-17.7%
Total domestic visitors	5.2	5.3	6.3	4.1	3.5	-13.3%
Domestic nights (million)						
Total domestic nights	3.9	3.3	4.2	3.3	3.0	-11.1%
Domestic spend (\$ million)						
Overnight spend (2)	\$523	\$505	\$584	\$444	\$457	+3.0%
Daytrip spend ⁽²⁾	\$343	\$357	\$426	\$287	\$201	-30.0%
Total domestic spend ⁽²⁾	\$867	\$862	\$1,010	\$731	\$658	-10.0%
Geelong and The Bellarine received over 3.5 million domestic						
visitors - down by 13.3% on YE Sep 20. Visitors spent nearly						
3.0 million nights in the region - down by 11.1% on YE Sep 20. In						
total, domestic visitors spent \$658 million on travel to the region -						
down by 10.0% on YE Sep 20.						

(2) Sources: NVS and Regional Expenditure Model, YE Sep 21, TRA.

Note: Percentage change figures provided in this report do not necessarily represent statistically significant change.